

EDITION 2020

# TRANSITRA

**TRANSITRA TECHNOLOGIES**

MOBILITY SOLUTIONS  
CORPORATE PROPOSAL FOR CAR RENTAL SERVICES

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## CONTACT US

507, 5th Floor Ansal Majestic Tower, Behind PVR Cinema, Vikaspuri, New Delhi- 110018

WORDS OF STALIN MANI

# FOCUS ON ME



*Stalin Mani (Founder & CEO)*

*A true visionary with a stint for perfection makes me stand apart from the crowd. I am a people man, wants to make mobility as transparent and convenient as possible. I have gained varied experience at many areas of business. I am focused, determined and has capability to lead a team to success. My work mantra is customer first !*



# EXPERTISE

Expertise in 'Car Rental & Travel Services' with an assurance of Safe, Secure, Reliable service across 'Pan India' coverage within following areas:

**EMPLOYEE TRANSPORT SERVICES**

**LUXURY & ECONOMY VEHICLES**

**SPOT RENTAL**

**LUXURY VOLVO COACHES & SHUTTLE SERVICES**

**WEDDING & EVENT TRANSPORTATION**

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FOR EXCLUSIVE ONLINE CONTENT VISIT  
[WWW.TRANSITRA.IN](http://WWW.TRANSITRA.IN)

# PROFILE

TRANSITRA TECHNOLOGIES has been set up as a non-conventional ground transportation company. We take up management of all kind of transportation needs of an organization or clients. Be it a daily rental or corporate event or wedding event

## MISSION

To be "different". The difference is in the way transport management should work. Our peers in the business are trying to emulate some of the standards set by us.

## EXPERIENCE

Transitra has long experience with the requirements, working methodology, processes & quality culture of large organizations with expertise in developing new technologies.

*We provide  
on demand transportation  
needs of individuals at  
guaranteed minimum cost.*

**SAVE R\$**



## **BELIEVES**

We can also take up specific transport management jobs customized to suit the need of our clients.

Transitra truly believes in value addition to the services being rendered.

A systematic process driven approach following basic principals of quality and service are the driving factors

# WHY TRANSITRA?



## WHY ?

### **Experienced support team**

24 X 7 available for booking. They are well experienced to suggest you vehicles as per your requirements.

### **Handle emergency situations**

Our team are well trained to handle difficult and emergency situations. They will also guide you, if you stuck somewhere.

### **Expert chauffeurs**

Our chauffeurs are professional who love there job. They are not only smart in driving but also well mannered, polite and humble in behaviour.

### **Advance technology**

Latest technology used for booking & backend operations. Our system is equipped with payment gateway, sms alerts, emails etc.

### **Maintenance**

Our well maintained and clean vehicles gives an inviting experience of a safe and comfortable journey.

### **Relations**

For long lasting relations, we offer competitive rates for routine and bulk requirements for delegations and events.

# INFRASTRUCTURE

## QUALITY & STANDARD



With focus on quality we get into minute details of customer expectations and do our best to meet them.

- Availability of brand new and variety of cars for all requirements.
- Professional chauffeurs, Regular staff training for safe drive and courteous interaction with clients.
- Regular fleet quality check for Hygiene.
- Deployment of professionals for training from reputed organizations.

EXPERT DRIVERS

FAST BOOKING CONFIRMATION

QUICK RESPONSE AND SUPPORT

NO HIDDEN CHARGES

ONLINE DOCUMENTATION

CUSTOMER SATISFACTION

CLEAN & HYGENIC FLEET

LOW RENT COST GUARANTEED





# SERVICES

## GROUND TRANSPORTATION

From huge variety of fleet we have 3 categories (economy, standard and luxury) as per your budget for city / outstation rides.

## SELF DRIVE

We provides a range of cars for self drive or lease. This facility is limited to only few cities in India. Contact us for details.

## CAR ON LEASE

We offers you long term car rental service without having to worry about insurance, maintenance and other factors.

## TOUR PACKAGES

Our inbound travel process offers customized Travel & Tour packages of India, Nepal , Bhutan, Tibet, Sri-lanka, Maldives & Dubai. We deals in Hotels, Visa, Car & Coaches, Flight, Trains, Travel insurance, Cruise, Private Jet, Money Exchange, Wedding. etc.

## MICE

We are specialized in handling meetings, incentives, conferences, events, VIP delegations, weddings & luxury clients.

## JOIN US AND EARN

We provide an option to join and earn. You can join as a partner, chauffeur or operator and earn a decent salary.

## VINTAGE CARS

We offers vintage cars on rent to make your special moments even more special. Hire on wedding, anniversary, birthday, etc.

# TRANSPORTATION



## CITY RIDE

Fulfill your everyday travel needs. Choose your cab from a wide range of options and travel within city. 24/7 support is available.



## OUTSTATION RIDE

Travel out of city at affordable one-way or round-trip. AC cabs driven by trained chauffeurs help you to travel across India hassle free.



## CAR RENTAL

Book for entire day or longer based upon your requirement. Book for long business meeting, shopping trip, weddings, events, conferences, delegations. We have customised packages for your every need.



## COACH RENTAL

Book AC coach for group travel across India. Coaches like Volvo & Viano provides high levels of safety and comfort. Book for meeting, incentives, conferences, events, delegations & wedding.

# OPERATIONS



We provide all type of vehicles, as we extend our expertise to ensure that all our clients are happy with our services.

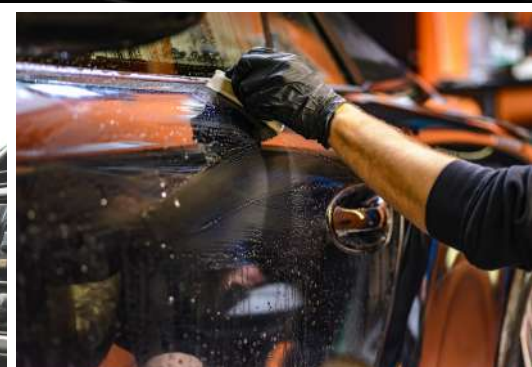
We have trained professional chauffeurs tuned to the business requirements.

Well maintained and clean vehicles with the warmth of our service providing staff will be an inviting experience of a safe and comfortable journey.

For long lasting relations, we offer competitive rates for routine and bulk requirements for delegations and events.



## FEATURES



## **OUR FLEET INFORMATION**

We provides variety of latest fleet - Sedans, Hatchbacks, SUVs, Luxury Cars & Coaches primarily in 3 different categories - Economy, Standard & Luxury.



## **WORKING SYSTEM**

- We provide 24x7 CENTRALISED RESERVATION CENTER at Head Office, New Delhi.
- We confirm your booking by revert mail in response within 30 minutes.
- Our Operations Team will be available 24x7 on phone.
- For reservations we have a 'reservations station' with email ID : reservation@transitra.in
- We regularly meet our clients to review issues if any.
- We provide basic amenities such as mineral water bottle, Tissue Box, Newspaper during morning duties as a complimentary service.
- We also do value addition in amenities such as providing Wet Tissues, Fruit Juices, Chips etc upon special request from our clients.



## **STANDARD PROCEDURE**

The standard operating procedures for various functions are being refreshed every 60 days to all the staff.

- We do strategy building & improvisation based on deep analysis of clients' feedback.
- Training activities are conducted by the Senior Management team members.
- The training activity covers, customer interface, product delivery, quality standards on all the activities etc.

## **CHAUFFEURS TRAINING**

- The chauffeurs are trained regularly.
- Training for Driver Assessment Skills Program & Defensive Driving Skills.
- Daily check up on grooming and mental stability of the chauffeurs is done by our Quality Assurance team.
- Refresher programs are planned based on these checks.

## **VEHICLE COMPLIANCES**

All the vehicles are covered under Comprehensive insurance for extending safety to guests as well as drivers

# TOURS

## READY TO SEE INCREDIBLE INDIA?

### BOOK YOUR TRIP TODAY!

Our inbound travel process offers customized Travel & Tour packages of India, Nepal , Bhutan, Tibet, Sri-lanka, Maldives & Dubai.

We deals in Hotels bookings, Visa services, Car & Coaches booking, Flight booking, Trains booking , Travel insurance booking, Cruise booking, Private Jet booking, Money Exchange, Language translators, Guides services, Wedding, Events & much more.



Meetings



Incentives



Conferencing



Exhibitions

# PROPOSAL

*We offer solutions that exclusively meet all Corporate Travel & Employee Transportation requirements with safety, punctuality and efficiency.*

*Transitra would provide a dedicated Help Desk, complete route planning & rostering, vehicle health check-up, compliance and structured MIS reports.*

## **OUR OFFERS**

- Well maintained fleet of vehicles with Quality.
- Vehicle and statutory compliance to requisite standards.
- Comprehensive Insurance on all vehicles.
- Uniformed, well-manned and trained chauffeurs.
- Generate and provide required reports/MIS.
- 24X7 call center with ERP system software for reservations.

## **OUR COMMITMENT**

Highest level of service deliverable.

Transitra is committed to match the client requirements for ground transportation in India. We wish to reiterate our commitment to partner with your organization to create seamless service levels, wherein, the organization employees feel the convenience and hassle-free means of transportation the moment they come in contact with us.

We are eager to partner with you to provide World Class product and services in the Transport Infrastructure Services Sector.



# TERMS & CONDITIONS

- *Contracted Companies- credit period shall be 30 Days from the date of Invoice.*
- *Non Contracted Companies- Payment shall be 100% advance before the services.*
- *Outstation Duties- Minimum Per day 250Kms shall be calculated by default for Delhi/NCR, rest of the cities it shall be 300Kms minimum.*
- *All rates quoted by Transitra is exclusive GST, GST shall be levied additional along with Toll, Taxes etc.; Unless specifically mentioned in the communication.*
- *In case services used exceeds to no. of hours / kms by 50% then booked and availed, then the rates of next higher slab would be applicable (For e.g.: If services are booked for 4 hours / 40 kms and services used / availed are above 6 hours / 60 kms or both, then the rates of 8 hours / 80 kms will be applicable.*
- *Any special request for beverages or any special item to be placed in vehicle shall be charged extra.*
- *If requested for Meet & Greet, charges shall be additional.*
- *Validity- The agreed rates would be valid for one year, unless and until reviewed and agreed by both the parties in writing.*

## **CANCELLATION POLICY**

*Cancellation charges would be as under:*

- *Cancellation before 6 Hours of Duty- No Charge*
- *Cancellation within 6 Hours of Duty- 20% of the Basic Amount*
- *Cancellations after car has left our premises- 100% of the Basic Amount*

## **PAYMENTS**

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ALL PAYMENTS TO BE DONE IN FAVOUR OF TRANSITRA TECHNOLOGIES LLP ONLY. IF PAYMENT DONE BY CASH, PLEASE SEEK RECEIPT OF THE PAYMENT. ALL PAYMENTS TO BE ACCOMPANIED WITH INVOICE DETAILS FOR RECONCILIATION.

ACCOUNT NAME : TRANSITRA TECHNOLOGIES LLP  
BANK NAME : INDUSIND BANK  
ACCOUNT NO. : 258800373503  
IFSC CODE : INDB0000804  
SWIFT CODE : INDBINBBNDH

**CONTACT US**



**#startupindia**

## **TRANSITRA TECHNOLOGIES LLP**

507, 5TH FLOOR ANSAL MAJESTIC TOWER,  
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**reservation@transitra.in (24 X 7 online support)**

### **Associate Branch Offices in India :**

Gurugram | Noida | Mumbai | Hyderabad | Bangalore | Goa | Himachal Pradesh | Uttaranchal | Chandigarh | Chennai | Kerala